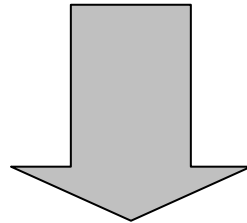
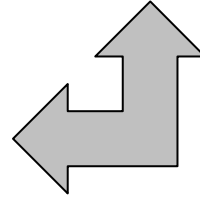
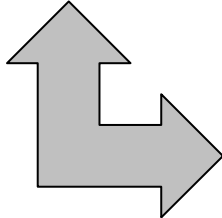


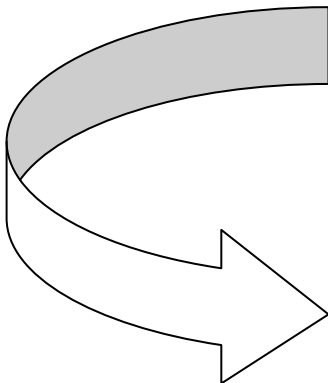
**Three Tier System of Distribution serving Kansans well....  
since prohibition's repeal in Kansas in 1949.**



From (1) Supplier: Vintner,  
Brewer or Distiller To  
(2) Distributor/wholesaler



To licensed  
Kansas Retail Liquor Store



As a general rule  
wine & spirits are  
purchased by clubs  
and drinking  
establishments (DE)  
from retail liquor  
stores. Most beer is  
sold by the distributor  
to the club or DE.

**Taxes**

**FET** (Federal  
Excise Tax)  
paid by  
supplier to  
U.S. govt.  
Spirits =  
\$13.50  
proof gal.

**Gallonge tax**  
paid by  
wholesalers  
to state  
based on  
volumn.  
Spirits =  
\$2.50/gal.

8%  
**Enforcement  
Tax**  
on price of  
goods sold  
to  
consumers  
collected by  
retailers  
paid to state.

10%  
**Excise Tax**  
collected by  
club or DE on  
price of  
each drink  
sold paid to  
state and  
localities